

It's time to say *Thanks*

Hello,

At YESmoney, most people we help have been connected to us by people like you. In fact, the reason you're receiving this package is because someone that cares about you sent you in our direction.

We think these unsung retirement champions deserve a little recognition. And it starts with a simple thank you.

We've created this kit to help you say thanks, and for us to say thanks too. You'll see that there are two gift cards and two thank you cards in this envelope.

One gift card is for your retirement champion to spoil themselves for being a great connector and the other is for them to keep the sharing train moving forward by donating to their favourite charity.

You might be wondering why there are two thank you cards – if you're like Adam, the first card is usually the 'practice card' and the second card will be the one you actually send (after you remember how to write with a pen).

And when it's all completed, skip the licking and seal the envelope with a "YES" sticker, add a stamp, and put it in your closest mailbox. Nice and easy!

To help get your creative juices flowing, here's a few sample messages other clients have shared that you may use.

- YES, we connected. And YES, we're happy. Thanks for sharing!
- Thank you for putting us in touch with the YESmoney team. We feel much more confident about our retirement than we did before.
- We've worked with other advisors, and we can't thank you enough for sharing YESmoney with us. It's been more than we expected.

Thanks again for connecting with YESmoney. We're excited for our work together.

People helping people **Retire Well.**

The YESmoney Team

