

Client Name		
Date of Birth		
Planning Age		
Confirm client did not live in any other countries		
Goals		
Goals		
Statement of Financial Purpose/Goals		
(What's important about money to you), what will you regret if you don't get to it/If Money wasn't a barrier)		
	Date Discussed	Notes
Time with Family		
What does time with family mean to you		
Flexibility to have a child		
What does flexibility to have a child mean to you		
What does Retirement look like for you (that's your goal)		
Be debt free by (X date), buy paying X extra		
Purchase Vacation Home (when)		
Purchase a primary home (when)		
Flexibility to travel		
Travel X this year		
Travel X in future years		
Flexibility to help parents		
Flexibility to determine where I live (Control my living environment)		
Helping my kids with their education		
Saving or paying X for college		
Being a charitable individual		
What does it mean to be a charitable individual? Desired donations or time?		
Start a business		
Goals around starting business		
Make sure my family is taken care of in the event of an emergency, disability, death		
Define what it looks like to take care of your family		

2021 Status of Action Items		
General	Date Discussed	Notes
Address Review		
Lost / Unclaimed Funds Review		
Job Review		
Unlikely to change		

Service Schedule / Advisory Agreement Review (every other year?)	N/A	New Client 2022 - Review in 2024
Savings	Date Discussed	Notes
Buckets Funding (i.e. \$2,000 remaining in IRA)		
Annuity Review / Pension		
Health Insurance / Care Giving		
College Funding		
529		
Brokerage		
IRA		
401k / 457 / 403b		
Brokerage		
Emergency Fund		
Planned for large home expense / purchase / relocation		
Planned for new auto purchases		
Planned for large family expenses - wedding		
Planned for large family expense - college		
Planned for travel		
Stock Option Review		
Debt	Date Discussed	Notes
Debt Reduction Plan - Ratio is currently x%		
Debt reduction extra payments of \$		
Snowball or Avalanche Plan?		
Student loans are the biggest debt - they will be forgiven in the next few years.		
Refinancing of Mortgage (current rate 5%)		
Reviewed no co-signed loans		
Plan for Credit Card Balances		
Risk Management Assessment	Date Discussed	Notes
Disability		
Coverage		
Self-Ensure		
Life Insurance		
Coverage		
Self-Ensure		
Health		
FSA		
HSA		
Care Costs (use Whealthcare or Vanguard website to estimate healthcare and long-term care costs)		
Care Discussion and Expression of Wishes		
Home, Auto and Umbrella Reviewed		
Recommendations Implemented		
Every third year send "Financial Decision Making" Whealthcare Assessment?		

Credit Report Review		
Froze Credit Report		
Established way to monitor your credit to protect you against identity theft		
Do not call registry		
Password Security / Reset		
Management of Digital Assets		
Tax Projections	Date Discussed	Notes
NYS Star Credit / Exemption		
Implemented application		
Estimates / Projections		
Maximizing savings opportunities		
Maximizing income opportunities (if business, could income be different)		
Refund Optimization		
State Exemptions		
RMD (if applicable) - QCD		
Investment Location Optimization (dividends and capitals)		
Update Withholdings		
W-4		
Social Security		
Pension		
College Planning (if applicable)		
Plan for funding of 529 Plans		
Plan for funding other savings vehicles (Saving bonds, brokerage accounts, Roth IRA's, etc.)		
Plan for financial aid		
Tax Projections FAFSA		
Estate Review	Date Discussed	Notes
Beneficiary Review		
Totten Trusts		
Wealthcare Assessment		
Any Updates on Estate Documents		
Will		
Appoint guardianship for your children		
Durable POA for Health Care		
Financial POA (Type - Durable or Non-Durable?)		
Living Will		
Health Care Proxy (HCP)		
HIPAA Authorization		
5 Wishes + Letter to Doctor + Letter		
The Person I want to Make Care Decisions for Me When I Can't		
The Kind of Medical Treatment I Want or Don't Want		
How Comfortable I Want to Be		
How I Want People to Treat Me		
What I want my Loved Ones to Know		

<u>Polst</u>		
<u>Donor Organ Registration</u>		
Pre-paid / Pre-planned final wishes		
Trusted Contact		
“Red” File:		
Copy of SS Card, Location of Safe Deposit Key(s), Drivers License, Passport, insurance cards (health, home, auto), life insurance policy(s), birth certificate, marriage (or divorce) certification, COVID-19 Vaccinations, General Vaccinations, and notation of where car title and mortgage papers are located		
List of: banks, lawyers, doctors, insurance agents, veterans benefits, pre-paid or pre-planned funeral contact		
<u>If Crypto currency - Digital Wallet Manage Your Payment Info With LastPass</u>		
Investments	Date Discussed	Notes
Portfolio Allocation Review (list target allocations for various goals)		
Your accounts are SIPC Insured		
Your accounts are NCUA / FDIC insured		
We reviewed your fees		
We reviewed your holdings / allocation		
We reviewed the tax diversification of your investments		
We reviewed your portfolio longevity		
You implemented the recommendations we suggested		
Retirement Success Update / Review	Date Discussed	Notes
Pension Quote Updates		
Social Security Planning Updates - IF not receiving already, if receiving, remove		

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