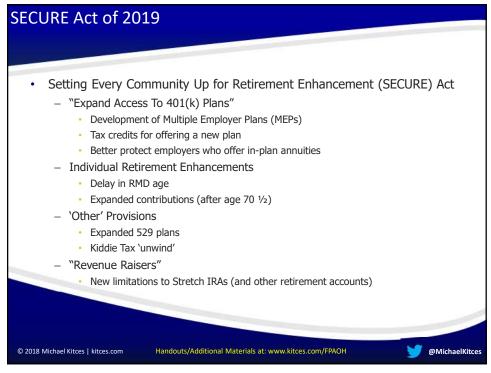
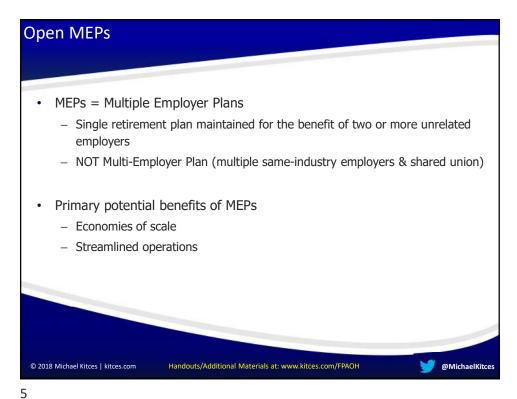
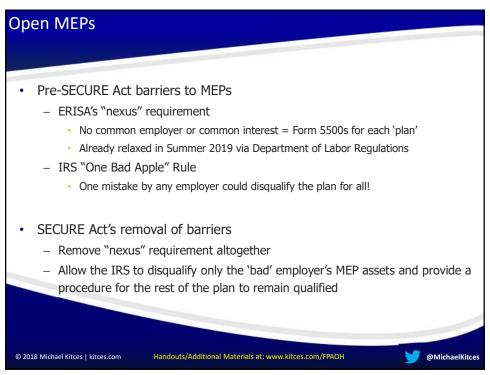


Setting Every Community Up for Retirement Enhancement (SECURE) Act Introduced in the House in March of 2019 Passed 417-3 on May 23 Companion bill "Retirement Enhancement and Savings Act" (RESA) in Senate Remained in 'limbo' all summer and fall Attached to end-of-year spending legislation in December Signed into law by the President on December 20th, 2019 Passed 417-3 on May 23 Remained in 'limbo' all summer and fall Attached to end-of-year spending legislation in December Mattached to end-of-year spending legislation in December Mattached to end-of-year spending legislation in December







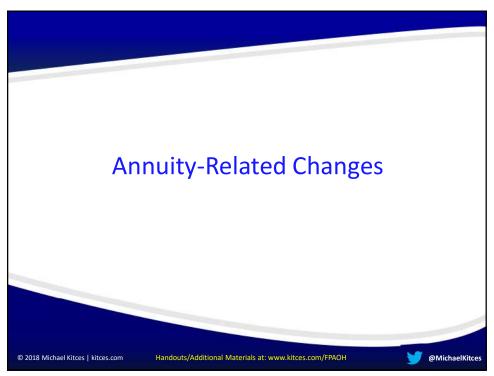


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May revolutionize the way plans are provided, implemented, & maintained Industry hopes it will 'ease' distribution of small business 401(k)s? Advisors can establish their own MEP (e.g., "ABC Financial MEP") 'Trick out' the MEP with the best provisions Have the 'best' investment line-up Only need to monitor one plan line-up Use scale to negotiate w/ vendors on behalf of plan sponsors

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Annuity-Related Changes

- 1. Fiduciary safe harbor for the selection of a lifetime income provider
- 2. Portability of lifetime annuity income options
- 3. (New) disclosures regarding lifetime income

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Annuity-Related Changes

- 1. Fiduciary safe harbor for the selection of a lifetime income provider
- Historically, ERISA fiduciaries have been extremely cautious about adding annuities as investment options within qualified plans
 - What if the insurer went 'belly up' in the distant future?
 - ERISA liability despite 'who could have known'?
 - Estimated that <10% of such plans currently offer an annuity option
- · SECURE Act's new Safe Harbor largely alleviates this concern

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Annuity-Related Changes

- New 401(k) safe harbor for annuity lifetime income option has two key requirements:
 - 1. Review of "the financial capability of [an] insurer to satisfy its obligations"
 - Able to be satisfied by obtaining **insurer representations(!)** of:
 - Properly licensed;
 - Meets certain State insurance requirements for the year in question, along with the previous 7 years;
 - Undergoes appropriate financial examination no less than once every five years;
 - Will notify the fiduciary of any changes to the above.
 - · Effectively shifts due diligence to State Insurance Departments?
 - 2. Determine the fees are "reasonable" (ERISA prudence standard)

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Annuity-Related Changes

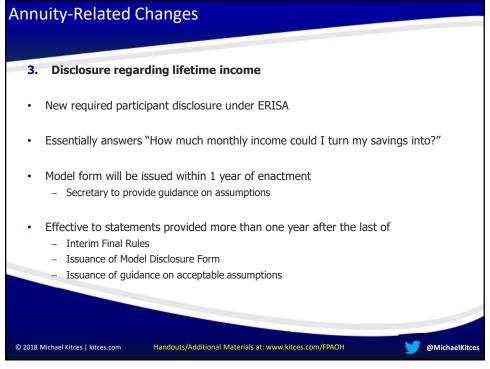
- 2. Portability of lifetime annuity income options
- What happens if a plan wants to get rid of an annuity as an option?
 - Problematic in the past
 - Annuity couldn't necessarily be rolled out in-kind at the time?
- SECURE Act creates 'distributable event' just for that annuity beginning 90 days prior to elimination of annuity as a plan investment option
- Effective for plan years beginning on or after January 1, 2020

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New Small Business Retirement Plan Credits

- 1. Credit for small businesses establishing a new retirement plan
- 100 or fewer employees receiving \$5,000 or more of compensation
- Maximum credit increased to \$5,000 (up from \$500) for up to 3 years
- Actual credit equal to the greater of:
 - \$500, or
 - Lessor of:
 - \$250 x non-highly compensated persons eligible to participate in the plan (up to 20)
 - \$5,000
- Effective for tax years beginning January 1, 2020

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New Small Business Retirement Plan Credits

- 2. Credit for adoption of auto-enrollment by a small business retirement plan
- 100 or fewer employees receiving \$5,000 or more of compensation
- Credit of (another) \$500 for up to 3 years
- Must adopt "Eligible Automatic Contribution Arrangement" (IRC 414(w)(3))
 - Starts at 3% and gradually increases each year
 - Employer must make certain matching (or non-elective) contributions
- Effective for tax years beginning January 1, 2020

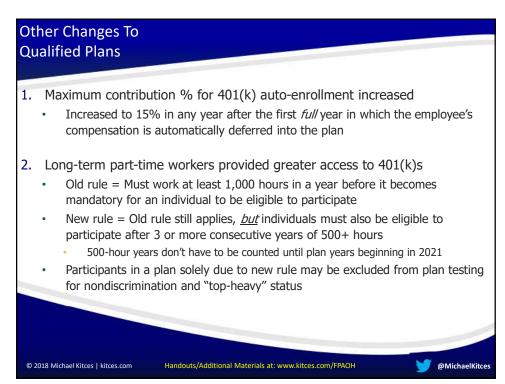
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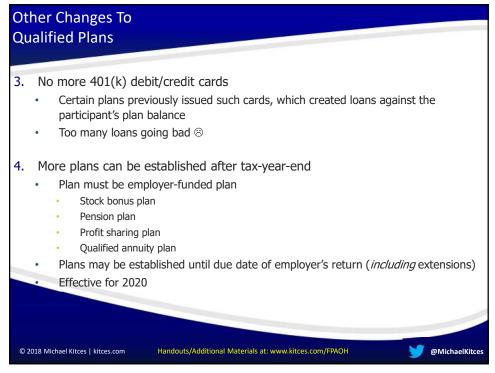
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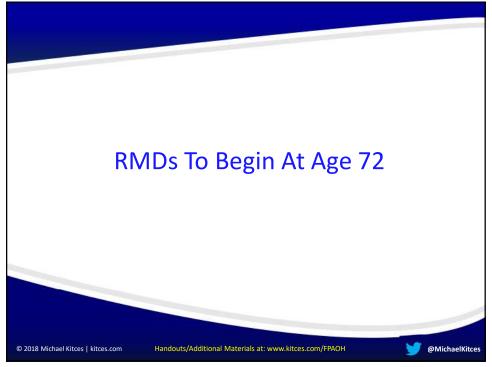


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RMDs To Begin At Age 72

- RMD starting age is pushed back to age 72 for all IRAs and most plans
 - No change to Still-Working Exception
 - Required Beginning Date (RBD) becomes April 1st of year after reaching age 72
- Effective <u>only</u> for those who turn 70 ½ in 2020 or later
- · Twice the benefit for first-half-of-year birthdays
- No impact to age at which QCDs can be made

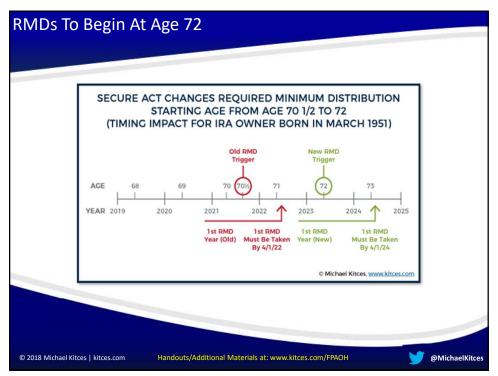
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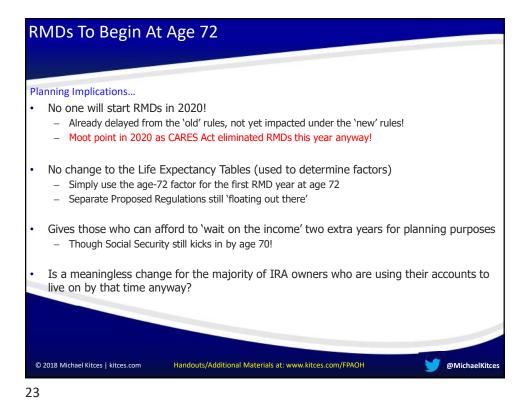
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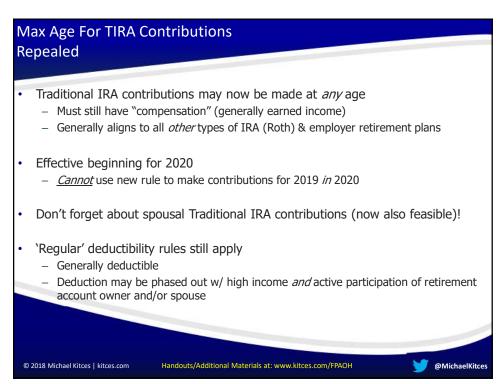
RMDs To Begin At Age 72

Planning 'Side Effects'...

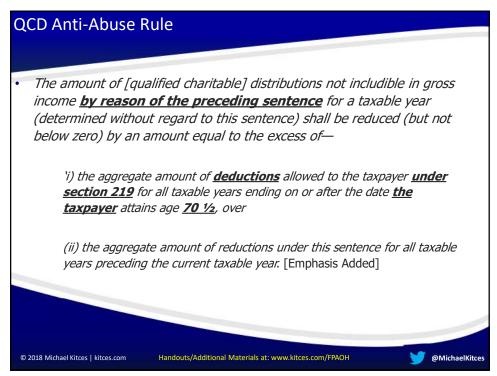
- Spouses who remain the beneficiary of deceased spouse's account
 - Starting age for RMDs (as a beneficiary) decedent's age 72
 - Surviving spouse beneficiaries treated as inheriting from an owner before decedent's age 72
- 5-Year Rule for Non-Designated Beneficiaries (new stretch rules discussed later)
 - Applies when an owner dies prior to April 1st of the year following the year that they reach age 72 (their new Required Beginning Date)

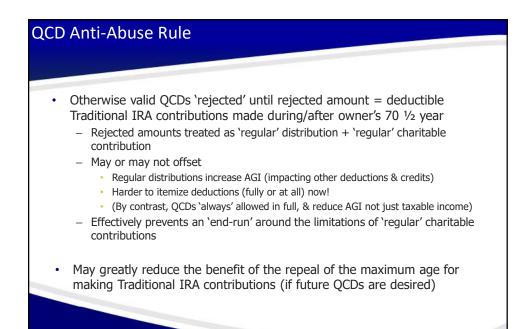
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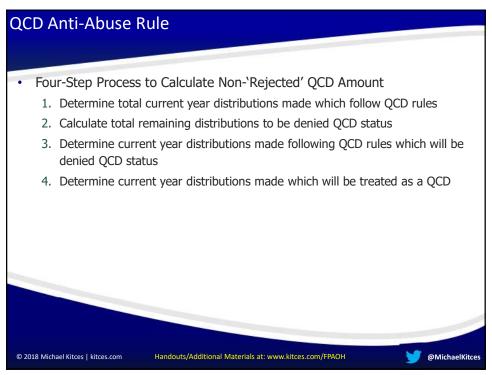


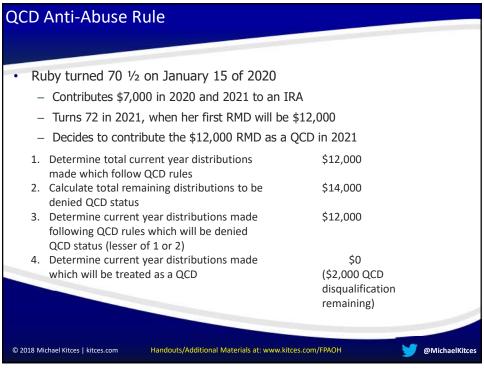
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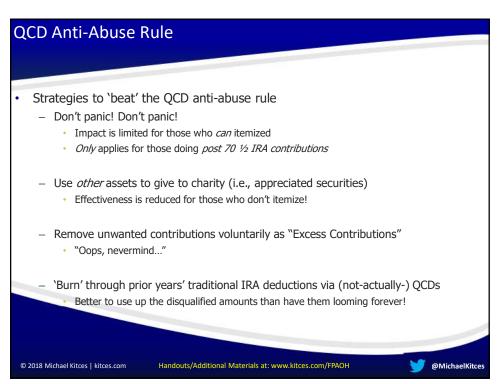
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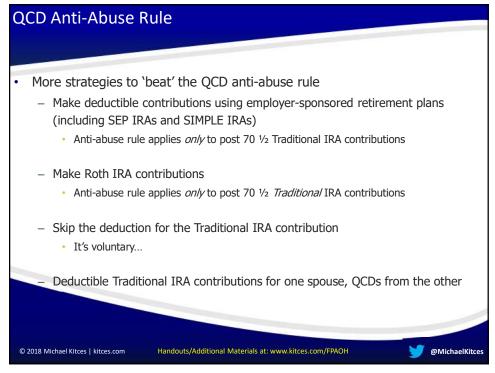
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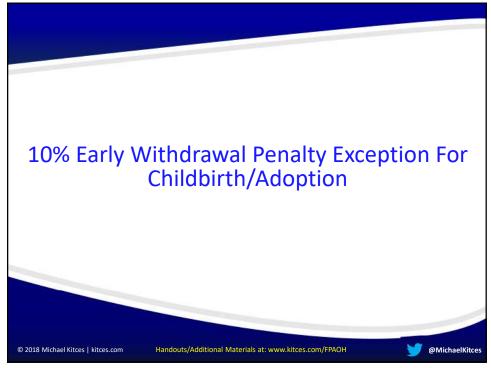
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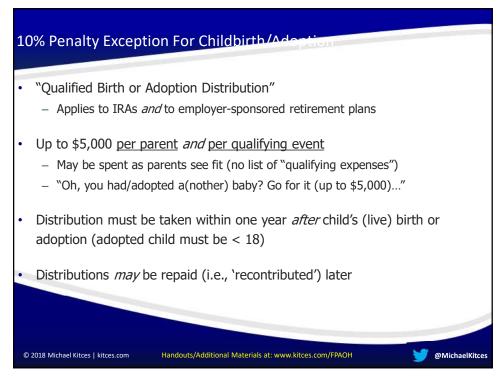




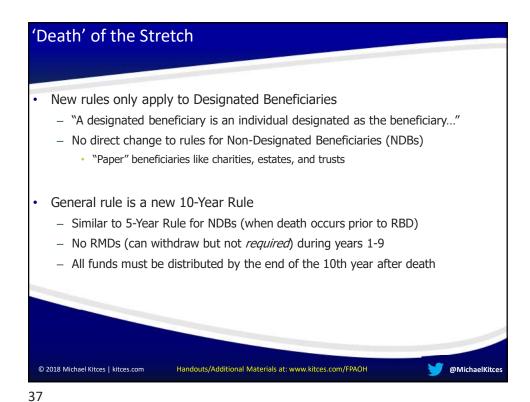


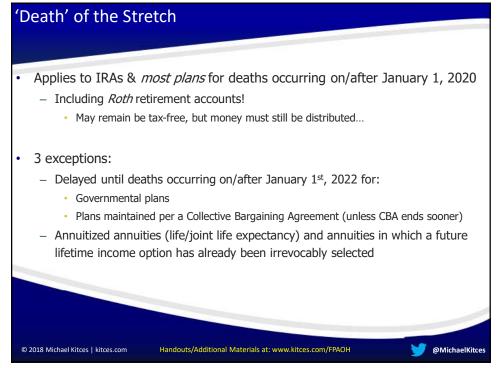


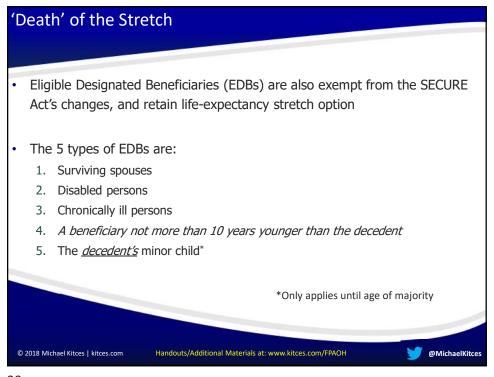


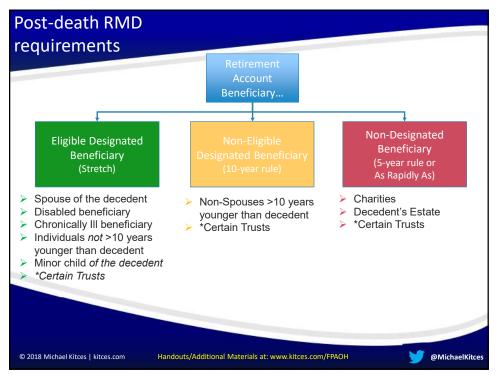


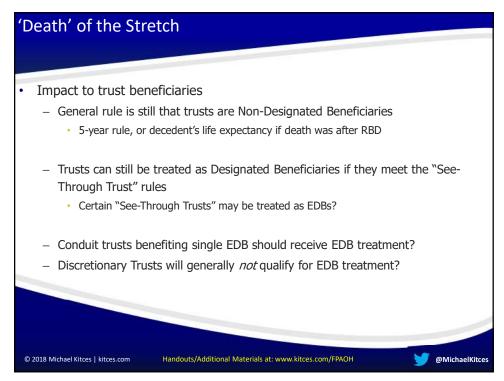


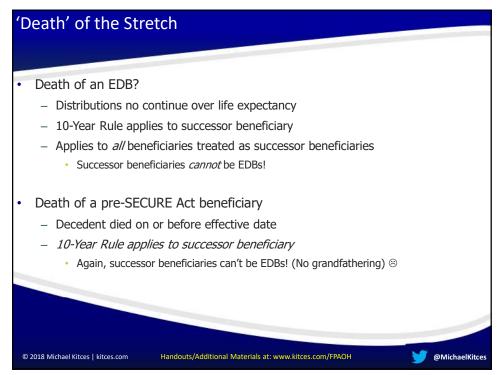


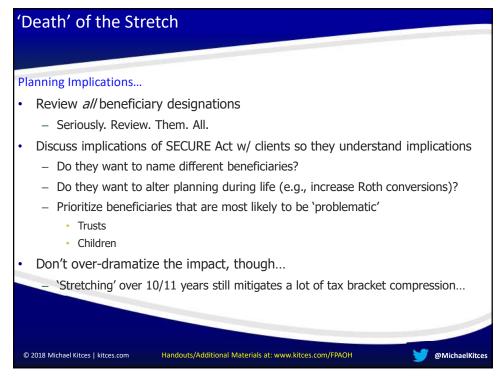




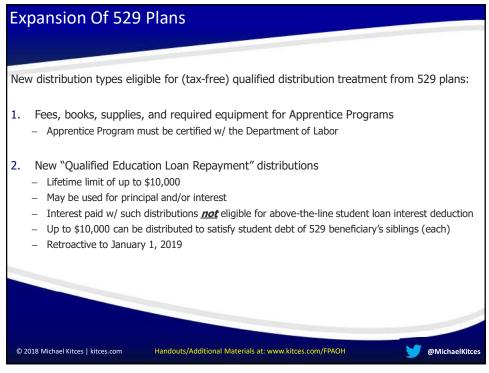


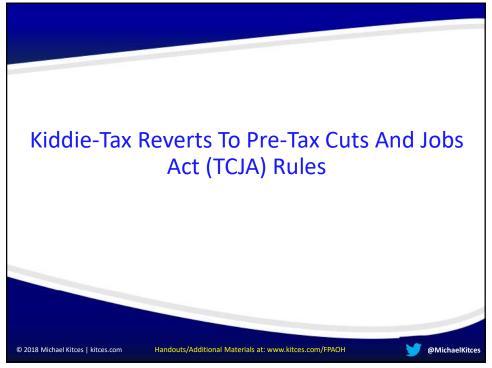


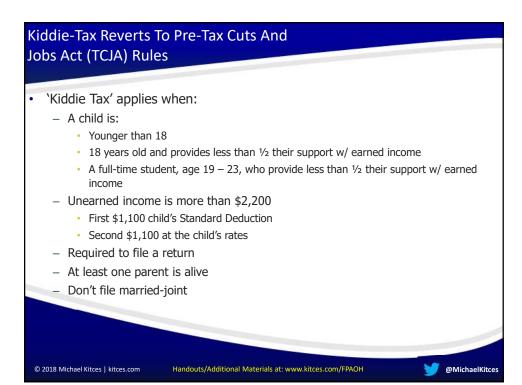












Kiddie-Tax Reverts To Pre-Tax Cuts And Jobs Act (TCJA) Rules Kiddie Tax historically caused child's "applicable unearned income" (excess above \$2,200) income to be taxed at their parents' top marginal tax rate Tax Cuts and Jobs Act of 2017 changed Kiddie Tax to be subject to trust tax brackets instead SECURE Act reverts Kiddie Tax to parents' top rate again Can't file kids' tax returns before you finalize the parents' return ⊗ Reversion to tax at parents' rate is a 'win' for most children Except for 'modest' income (<\$9,450 at 24%) w/ very-high-income parents?

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Kiddie-Tax Reverts To Pre-Tax Cuts And Jobs Act (TCJA) Rules Change is mandatory for 2020 Parents' tax rates will apply; trust tax rates not available Change is optional for 2018 and 2019 Flexibility when filing child's 2019 tax return to pick which gives you a lower tax! Likely need to amend 2018 returns to take advantage of using the parents' rate Generally have up to 3 years to file an amended return

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