

UNDERSTANDING THE NEW MEDICARE TAXES

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OVERVIEW

- Affordable Care Act of 2010 required that:
 - All individuals will be required to obtain health care coverage or pay a penalty (unless exempt) (repealed under TCJA)
 - Employer coverage will satisfy the requirement (as long as minimum employer requirements are met)
 - “Lower”-income individuals may qualify for a premium assistance tax credit, or cost-sharing arrangements, or a voucher to help pay for health insurance
 - State insurance exchanges will be developed where individuals can shop for coverage
 - **New taxes created to help manage costs of expanded programs**

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MEDICARE EARNED INCOME TAX STARTED IN 2013

- **Additional “Hospital Insurance tax” of 0.9%** on earned income in excess of applicable thresholds
 - Increased from the “normal” 1.45% hospital insurance tax amount for high income taxpayers
 - Results in total tax of 2.35% for “excess” income
 - Threshold amounts are \$200,000 for individuals; \$250,000 for married filing jointly
 - Unlike regular hospital insurance tax, is applied to joint income for a married couple
 - Amounts are *not* indexed for inflation

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MEDICARE EARNED INCOME TAX STARTED IN 2013

- Tax is applied to the individual taxpayer side only; does not apply to the employer’s share of hospital insurance tax
- Employer is responsible for withholding for excess wages for *individuals* above the threshold
 - Withholding does *not* apply for married couples over the \$250,000 threshold
 - Consequently, married couples may need to adjust estimated tax payments to account for this!

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MEDICARE EARNED INCOME TAX STARTED IN 2013

- Applies to self-employed individuals as well
 - Increase from the “normal” 2.9% hospital insurance tax amount for high income self-employed individuals
 - Results in total tax of 3.8% for “excess” income
 - Excess 0.9% not eligible for the deduction for one-half of self employment taxes
 - Threshold for self-employment taxes is adjusted to the extent the Medicare tax also applied to wages
 - Example: Client earns \$120,000 of wages; only needs an additional \$80,000 of self-employment income to reach the threshold for Medicare taxes

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MEDICARE UNEARNED INCOME TAX STARTED IN 2013

- **Additional “unearned income Medicare contributions tax” of 3.8% (for individuals and trusts) on lesser of:**
 - Net investment income
 - Excess of modified AGI over threshold amounts
- Applies *in addition* to any other income taxes that may apply
- Included when determining estimated tax payments
- Often called the “NIIT” (Net Investment Income Tax)

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MEDICARE UNEARNED INCOME TAX STARTED IN 2013

- Investment Income includes:
 - Gross income from interest, dividends, annuities, royalties, and rents;
 - Other gross income derived from a passive activity (e.g., real estate investing) or a business of trading in financial instruments or commodities
 - Net gain attributable to the disposition of property (i.e., “capital gains”)
- Net investment income is the sum of the above, reduced by deductible investment expenses
 - Limits that apply for regular tax purposes apply here, too!

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MEDICARE UNEARNED INCOME TAX STARTED IN 2013

- Income that is excluded for the purposes of NIIT:
 - Income that is already excluded or exempt from tax
 - Any income or gains attributable to or derived in the ordinary course of a trade or business
 - Investment income from working capital may still apply in some situations
 - Any income to which (self-)employment taxes also apply
 - Net Unrealized Appreciation (NUA) is not subject to the NIIT!
 - Gains from the sale of a partnership or S corporation, except to the extent gain would have been recognized on the sale of business assets
- Distributions from retirement accounts

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MEDICARE UNEARNED INCOME TAX STARTED IN 2013

- Modified AGI
 - Taxpayer's Adjusted Gross Income
 - Increased by any foreign earned income that was excluded (in excess of associated deductions)
- Applicable threshold amount
 - \$250,000 for married filing jointly (and surviving spouses)
 - \$125,000 for married filing separately
 - \$200,000 for all other taxpayers (i.e., single, head of household, etc.)
 - Threshold amounts are *not* indexed for inflation

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MEDICARE UNEARNED INCOME TAX STARTED IN 2013

- Applying the rules – Four Examples



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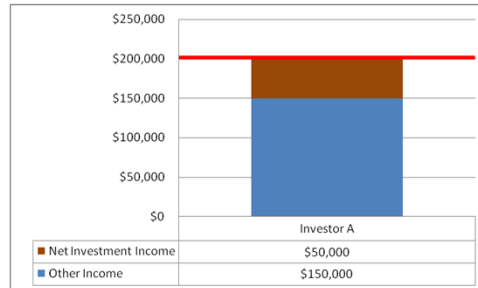
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MEDICARE UNEARNED INCOME TAX STARTED IN 2013

- Understanding the crossover zone
 - Additions to income force investment income over the applicable threshold
 - Can cause *non*-investment income to create Medicare taxes!
 - Doesn't apply when:
 - MAGI is still below threshold
 - Investment income is fully taxed above threshold



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MEDICARE UNEARNED INCOME TAX STARTED IN 2013

- Planning Implications - mitigating the NIIT
 - Reduce Net Investment Income
 - Shift focus to investments that aren't taxable (i.e., re-evaluate tax-equivalent yields)
 - Be certain available deductions are maximized; and claimed against investment income, where appropriate!
 - Time income in years where net investment income falls below the threshold
 - Timing capital gains
 - Use of annuities or life insurance?
 - Be cautious to balance tax gains with economic impact!
 - Use of accounts exempt from tax
 - Tax-preferred accounts for retirement, education, etc.

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MEDICARE UNEARNED INCOME TAX STARTED IN 2013

- Planning Implications - mitigating the NIIT
 - Reducing MAGI and Managing Crossover Zone
 - Timing income to avoid the crossover zone
 - May be acceleration or deferral of income
 - Capital gains and losses
 - Roth vs traditional contributions
 - Roth conversions
 - Increase income to compensate (if you can)?
 - Raising rents for high-income real estate investors?
 - Limited impact due to real estate depreciation and other deductions anyway?
 - Tax may still be due on sale of real estate property?

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MEDICARE UNEARNED INCOME TAX STARTED IN 2013

- Evaluating client exposure
 - Is MAGI in excess of the applicable threshold?
 - Is there any net investment income
 - Determine the lesser of net investment income or excess of MAGI over the threshold amount
- Combines with other tax rate changes
 - Interest & S/T gains taxed at ordinary income + 3.8%
 - Long-term capital gains + 3.8%
 - Qualified dividends + 3.8%

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MEDICARE UNEARNED INCOME TAX STARTED IN 2013

- Evaluating Client Exposure
 - Must have MAGI in excess of applicable thresholds – i.e., “relatively” affluent clients
 - Many clients will only have limited exposure in “big income” years
 - Significant bonus
 - Exercise of stock options
 - Large capital gains from investment sales
 - Sale of a business (albeit w/ exceptions mentioned earlier)
 - Planning involves income shifting to non-exposure years

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MEDICARE UNEARNED INCOME TAX STARTED IN 2013

- Evaluating Client Exposure
 - Clients with ongoing exposure
 - Significant pension
 - Large amount of “passive” portfolio income (requires multi-million dollar portfolio?)
 - Ongoing IRA withdrawals, and/or large RMDs (also requires multi-million dollar IRA?)
 - Large amounts of passive income from businesses
 - Planning includes both reducing net investment income, and where possible to shift income amongst years to manage crossover zone

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MEDICARE UNEARNED INCOME TAX STARTED IN 2013

- Evaluating Client Exposure
 - Clients with ongoing exposure (con't)
 - Significant ongoing employment income(!)
 - Planning via income shifting may be especially appealing (to retirement years with less exposure)
 - Planning to reduce net investment income in current years may help
 - If income is near threshold, short-term crossover zone planning may be feasible

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MEDICARE UNEARNED INCOME TAX STARTED IN 2013

- Additional issues for trusts and estates
 - Trusts taxed on the lesser of:
 - *Undistributed* net investment income
 - Excess of trust or estate's AGI over the threshold amount
 - Applicable threshold amount is the dollar amount to start the top tax bracket (currently, \$12,750!)
 - Automatically indexed for inflation with tax brackets
 - Applies to *undistributed* net income
 - Control taxation at the trust versus beneficiary levels
 - Balancing tax issues with other trust goals

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MEDICARE UNEARNED INCOME TAX STARTED IN 2013

- A Word of Caution
 - NIIT rate *is* only 3.8%
 - Be cautious to balance tax savings against economic costs of other investment decisions
 - Income shifting can save Medicare tax but lose on ordinary income tax brackets (Federal or state!)
 - Don't let the tax tail wag the investment dog!

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